



Acoustic Wells

Breakthrough IoT for oil wells

MIT 100k 2019 Winner ^{MIT} \$100K

Sebastien Mannai CEO

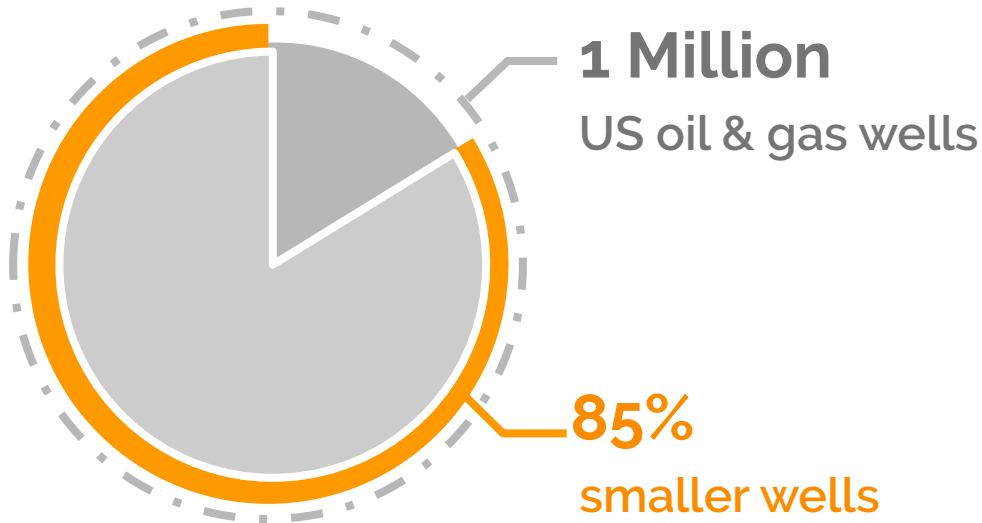
Charles-Henri Clerget COO

Louis Creteur CTO

Eric Zhang CDO



Small oil wells are big business



High failure rates

Labor intensive work

Old unoptimized hardware

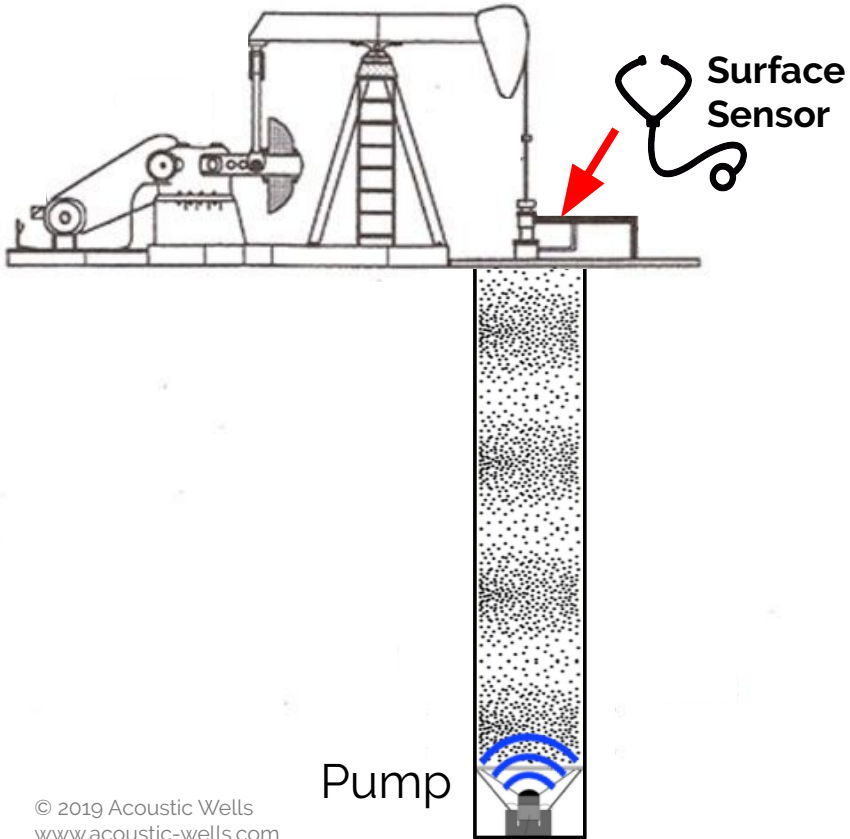
\$6B savings opportunity

+

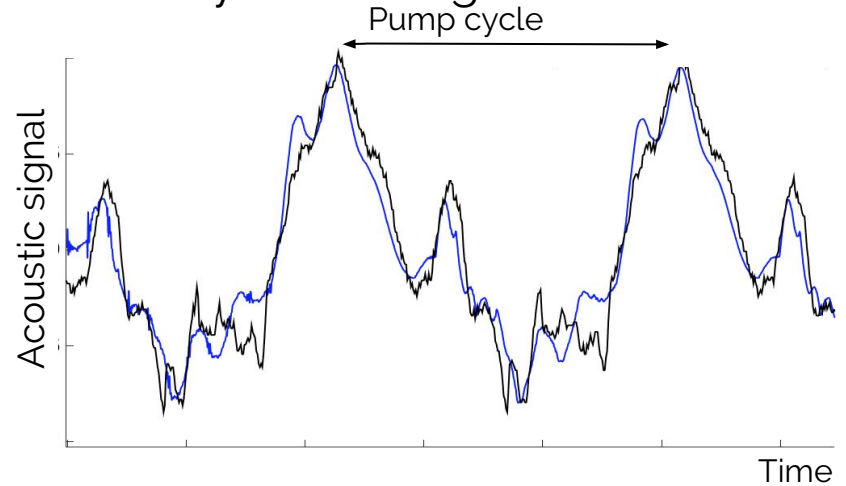
**Reduce methane leakage by
millions of Tons**



Direct feedback from what matters: the pump



- Tested in 30 wells in TX, OK & LA
- Remote sensing of pump health
- Mesh system + edge



5-10%

Increased
production

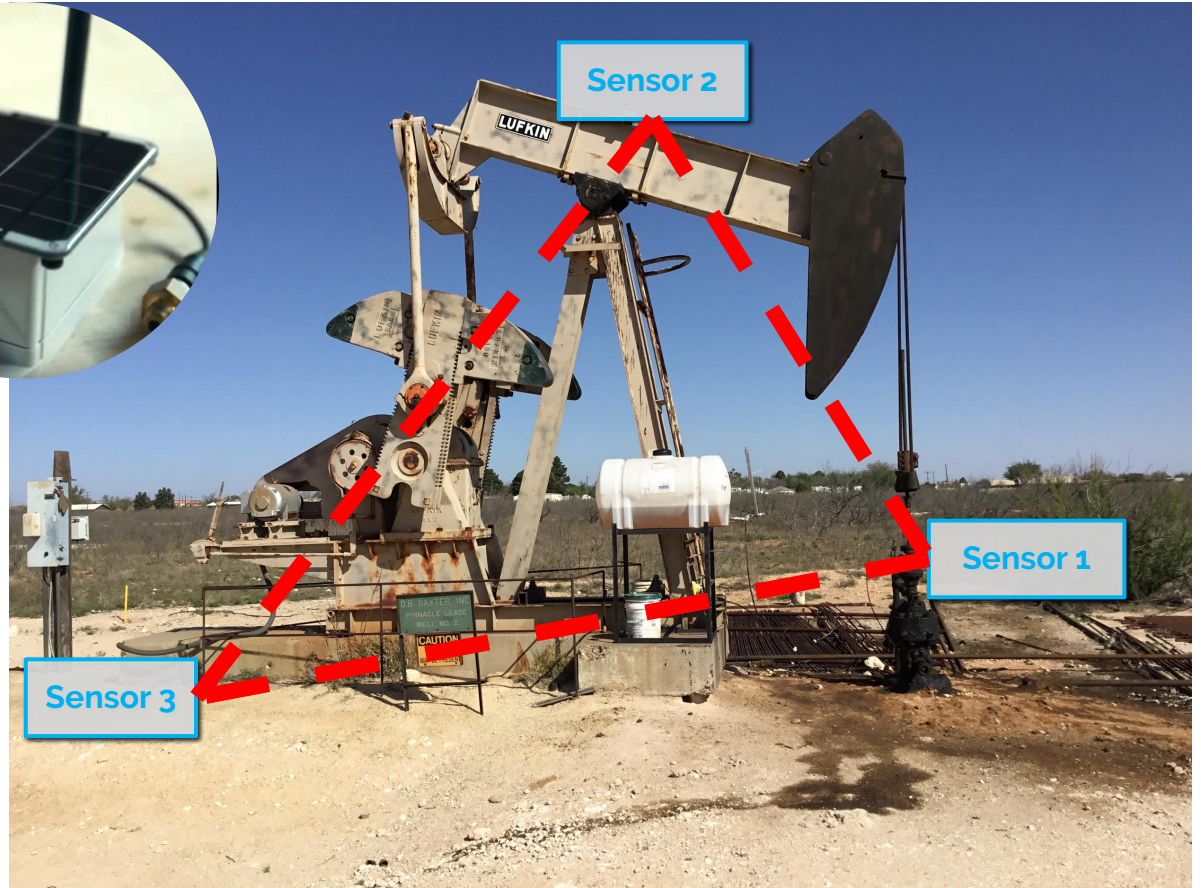
-30%

Maintenance, power
& labor costs

-70%

Methane leaks
-250MT CO₂

An IoT system for the field



Acoustic Wells



We'd like to meet companies in:

Oil and Gas: pilots and contacts

Water/gas infrastructure for new applications



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