

State-of-the-art analytics solutions that are not black boxes

Founder Team



Prof. Dimitris Bertsimas, Partner

30+ years of experience

Codirector at the MIT ORC

Serial entrepreneur



Dr. Jack Dunn, Partner

PhD from MIT

Software engineering @ Google



Dr. Daisy Zhuo, Partner

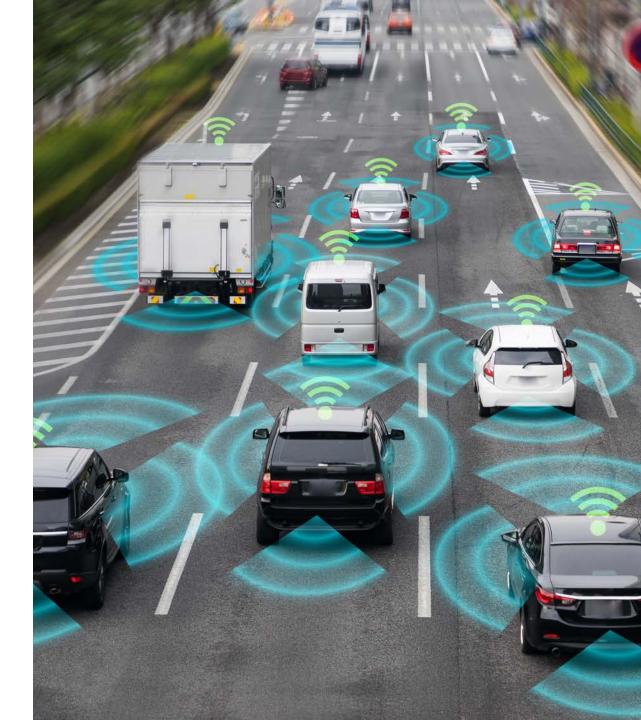
PhD from MIT

7+ years consulting

A driverless car is involved in an accident with loss of life.

- Who is at fault?
- Can society tolerate not understanding?

GDPR requires a "right to explanation": algorithms must be accountable





"We want to understand how the decision is made, so that we can stand behind it and say that we're not disfavoring someone."

Interpretability matters

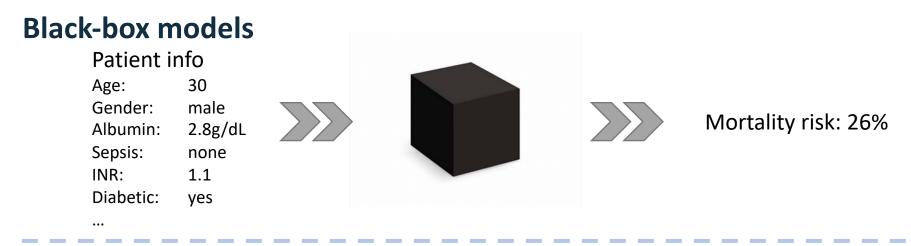


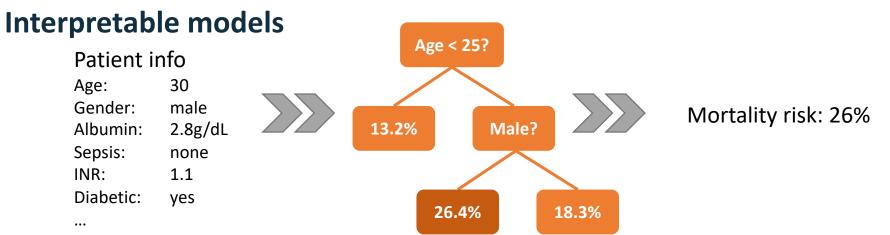
"The interpretability of the model results, having confidence that the model is performing accurately, will be a key component."



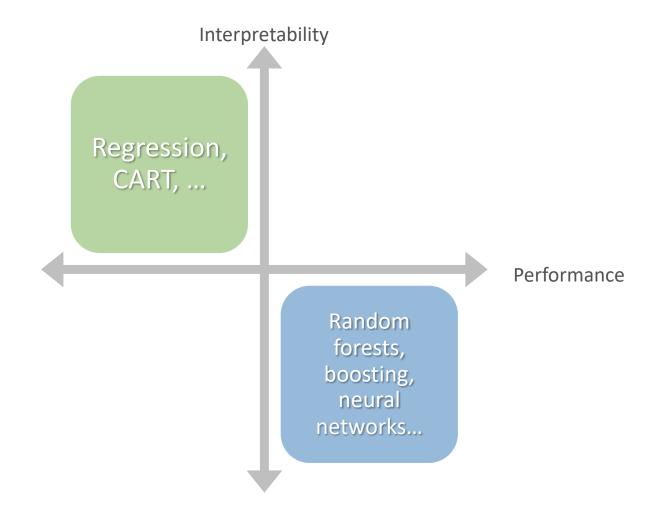
"Two-thirds of businesses are reluctant to proceed with AI, with lack of explainability ranking as the largest roadblock."

Interpretable models make predictions based on understandable rules

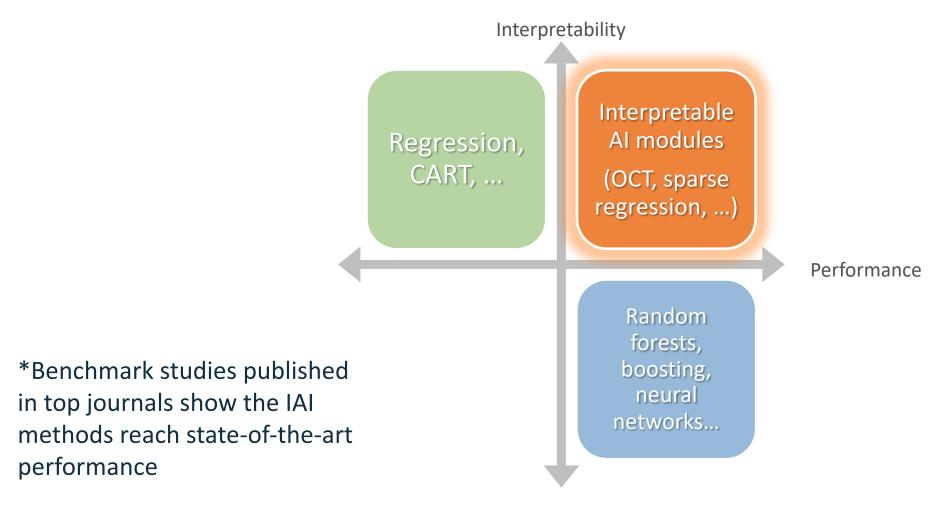




Existing methods achieve performance or interpretability - not both



Our proprietary software modules deliver performance and interpretability simultaneously



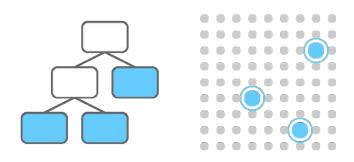
Our interpretable solutions produce performance gains at each step of the analytics lifecycle

Data cleaning



Optimal Impute
Automatic data QA

Predictive tasks



Optimal Decision Trees
Holistic Regression

Prescriptive decision making



Optimal Prescriptive Trees
Optimal Data-Driven Prescription

Each module based on years of MIT research





Surgical Risk Calculator

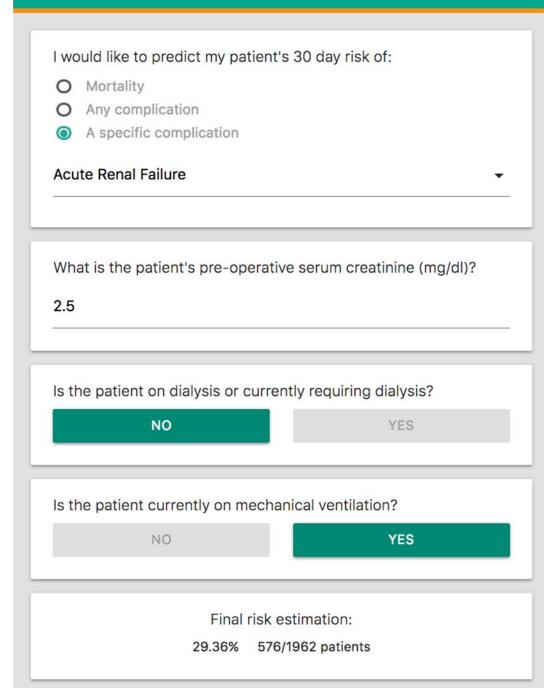
Current prediction models in medicine are often built with logistic regression

- limited accuracy
- many variables and hard to use

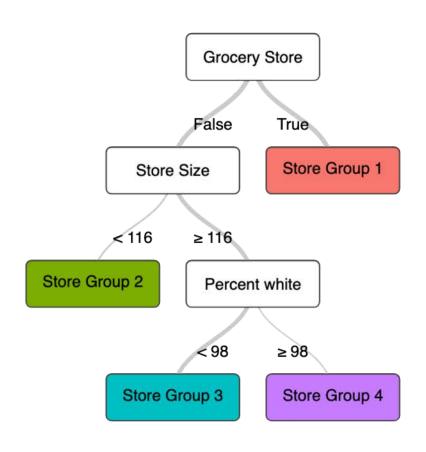
We collaborated with MGH top surgeons to build a surgical risk calculator

- Used for training and daily rounds at MGH
- 500+ users

POTTER Calculator



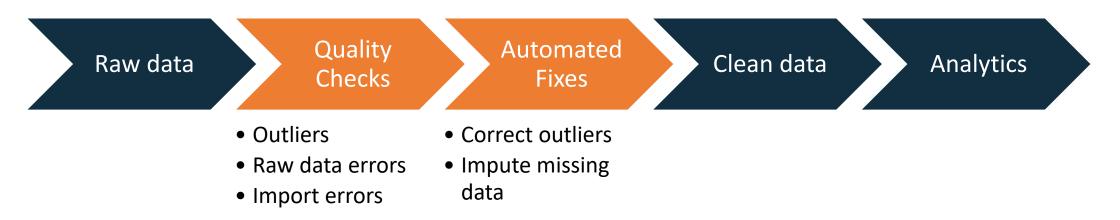
Assortment planning for global retailers



- Step 1: Use Optimal Trees to automatically segment stores to account for customer-base heterogeneity
- Step 2: Optimize the best mix of products for each store group to maximize revenue
- Estimated revenue gain of 15%

Automated data quality pipeline for insurance

- Claims data are erroneous
- The analytics are very sensitive to poor data
- Build a pipeline with Optimal Imputation to systematically improve quality of data
- Catches and corrects 90% of data errors



Current Customers



Real-time malware detection for cybersecurity



Quality control for automotive manufacturing



Personalized product recommendation for retail banking



Assortment planning with many global retail partners



Surgical risk calculator at major hospitals



Marketing strategy for investment fund managers



Risk scoring for banking and insurance



Exceptional responders for major pharmaceuticals



Automated data quality pipeline for insurance

Looking for additional partners to build and improve the trust in their data-driven decision making